

**Questions and Answers
Telehealth Capital Program
Solicitation of Interest (SOI): #18828**

Q#	Category	Question	Answer
1	Agreements	Is there a requirement to submit any agreements with the SOI?	The types of agreements include, but may not be limited, to a letter of support or written permission from the partner organizations for use of the Eligible Project Location, if applicable, to be uploaded in the Pre-Submissions Upload section of Grants Gateway.
2	Amount of Funding Request	In reference to the examples listed on III. PROJECT PROPOSAL, C. Examples, pages 7-8: can our project match one of these examples, but be for a different funding amount? For example, if we plan to purchase remote patient monitoring devices for patient use, are we limited to \$5,000, or can we request the maximum funding amount of \$25,000? Further, does our funding request depend on the number of clients served?	The examples of funding amounts on page 7-8 of the SOI are provided as a guide to demonstrate the reasonableness of the amount of funding requested. Applicants can request other funding amounts based on their proposed project, project location, associated expenses, and number of clients served per month, or other considerations. Funding requests do not need to be based solely on the number of clients served per month. In the Project Proposal (Attachment 3), applicants must describe the proposed project expenses as well as provide the estimated number of patients/clients to be served and number of telehealth visits per month.
3	Contract Date	Can funding be used to cover costs already incurred in FY22?	No. Per the SOI, the anticipated start date of the contract is March 1, 2022. Only expenses incurred on or after the start date of the contract (and determined allowable under the contract budget) may be vouchered for reimbursement. Any obligations assumed by the contractor prior to execution of the contract are assumed at-risk.
4	Contract Date	What is the grant period and the end date?	The grant period is limited to one year. The anticipated contract term is March 1, 2022 – February 28, 2023.
5	Contract Date	What is the expectation for continued support of connectivity charges? Will funds be available from any source to offset these costs in the designated community setting which houses the telehealth access device?	It is the Eligible Applicant's responsibility to explore other funding opportunities for continued support after the end of the contract. See answer to question #4.

Q#	Category	Question	Answer
6	Eligible Applicant	We are a large OPWDD provider operating an Article 16 clinic. What are the criteria/qualifications for a provider to apply?	<p>Page 5 of the SOI outlines the Minimum Eligibility Requirements.</p> <ul style="list-style-type: none"> • Must be a legally existing organization capable of entering into a binding Master Grant Contract with NYSDOH • Must be one of the following provider types: <ul style="list-style-type: none"> • Diagnostic and treatment centers certified or licensed under Article 28 of the Public Health Law (PHL) including local health departments that are licensed Article 28 facilities; • Mental health clinics certified or licensed under Article 31 of the Mental Health Law (MHL); • Alcohol and substance abuse treatment clinics certified or licensed under Article 32 of the MHL; • Clinics licensed or granted an operating certificate under Article 16 of the MHL; or • Voluntary Foster Care Agencies providing other limited health-related services as defined in schedule C and D of the 29-I VFCA health facilities license guidelines and licensed under Article 29-I of the PHL. <p>Proof of provider type/status must be uploaded into NYS Grants Gateway under Pre-Submission Uploads (Attachment 2). Proof of eligibility includes an uploaded copy of a New York State Operating Certificate for an Article 16, 28, 29-I, 31, or 32 provider organization.</p> <ul style="list-style-type: none"> • Must upload a completed Application Cover Sheet (Attachment 4) under Pre-Submissions uploads. Please Note: This must be signed by an individual authorized to bind the Eligible Applicant to any Master Grant Contract in the NYS Grants Gateway • Must be enrolled as a provider in the New York State Department of Health Medicaid Program. • Must upload a completed Project Proposal (Attachment 3) under Pre-Submissions uploads. Please Note: the Project Proposal must include an Eligible Project Location that is different from the applicant's clinic address • Must at the time of the SOI application submission, be prequalified in the New York State Grants Gateway, if not exempt. <p>Please see page 15 Section IV. Administrative Requirements, M. Vendor Prequalification for Not-for-Profits.</p>
7	Eligible Applicant	We provide clinical services to individuals with IDD in OPWDD group homes. PCS is a multi-disciplinary private practice (enhanced rate provided through a Medicaid State Plan called Independent Provider for People with Intellectual and Developmental Disabilities, IPSIDD). We are not under the auspices of OPWDD, DOH or any other governmental agency. Are we eligible to apply for grant money for the Telehealth Capital Program?	No. Page 5 of the SOI, Section II. Who May Apply, specifies who are Eligible Applicants. See answer to question #6.
8	Eligible Applicant	Would you please clarify if Medicaid Waiver OPWDD providers are eligible for this funding opportunity?	Page 5 of the SOI, Section II. Who May Apply, specifies who are Eligible Applicants. See answer to question #6.
9	Eligible Applicant	Will clinics who currently have Indigent Care Plans be eligible for this funding?	Yes, if the clinic is an enrolled Medicaid provider that meets the minimum qualifications outlined in page 5 of the SOI, Section II. Who May Apply.
10	Eligible Applicant	Why aren't home care or hospices eligible for funding?	Given the limited amount of state funding available, Eligible Applicants are restricted to those specified on page 5 of the SOI, Section II. Who May Apply.
11	Eligible Applicant	Are primary care extension clinics of Article 28 hospitals eligible?	No. Given the limited amount of state funding available, Eligible Applicants are restricted to those specified on page 5 of the SOI, Section II. Who May Apply, and do not include primary care extension clinics of Article 28 hospitals.

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12	Eligible Applicant	Are alcohol and substance abuse treatment clinics licensed under Article 32 of the Mental Health Law eligible if they are hospital extension clinics?	See answer to question #6. Clinics that are licensed or have been granted an operating certificate under Article 32 of the Mental Hygiene Law are Eligible Applicants, if they also meet the eligibility criteria listed above and in Section II. Who May Apply.
13	Eligible Applicant	I am a CRPA-Peer Support Specialist. I would like to extend telehealth peer support in areas that need it most. I have a driver's license and live in Queens, NY and would like to explore potential telehealth solutions for rapid deployment. How may I be of service? I have the willingness to engage the communities in need yet I am seeking ways to either sub-contract my services to different agencies or collaborate with an organization needing Certified peers. I am also looking to explore the options of recruiting and retaining peers for service deliverables (CRPA, (P), CPS, (P) and JPN (Justice Peer Navigator). Will you please provide further guidance on how I may continue to align my skills with the current needs of my community, allowing the appropriate funds to service the most vulnerable?	See answer to question #6. Clinics that are licensed or have been granted an operating certificate under Article 32 of the Mental Hygiene Law are Eligible Applicants, if they also meet the eligibility criteria listed above and in Section II. Who May Apply. The Department encourages collaboration with community partners.
14	Eligible Applicant	<p>I work with a telehealth company called ZiphyCare, which provides at-home healthcare to Medicare and Medicaid patients, many of whom suffer with chronic illness. We came across the TeleHealth Capital Program and its mission of providing healthcare to low-income, minority, older and under-resourced communities, which is exactly what we do.</p> <p>I've been reading about the program and wanted to clarify - is this a program for traditional (brick and mortar) medical practices to expand into telehealth, or does a company like ours qualify?</p> <p>For background, we have our own medical practice in NY and operate by sending low cost Medical Assistants (who are also trained phlebotomists) to the patient home, along with our ZiphyKit - a doctor's office in a suitcase - which has all the medical equipment needed to examine the patient plus an ipad with Wi-Fi so our doctors can examine patients remotely. The MAs also check the patient home for fall risks and social determinants of health, providing a more complete picture of care. Our doctors create longitudinal care plans for patients and ensure they get seen at home as frequently as needed. We have partnerships with city and community agencies across the tri-state area and are looking to expand.</p>	See answer to question #6. The Department encourages collaboration between Eligible Applicants and community partners. Organizations that provide telehealth services may be able to partner as subcontractors with Eligible Applicants, specified on page 5 of the SOI, Section II. Who May Apply. Eligible Expenses may include costs related to telehealth services and are included on page 8 of the SOI.
15	Eligible Applicant	I work with one of our member organizations that provides a telehealth platform and service. How would we participate in this grant project? It does not appear we would be eligible for a grant directly, but is there a way to make our services available to grantees?	See answer to question #6 and #14.

Q#	Category	Question	Answer
16	Eligible Expenses	Can funding be used for ongoing costs such as subscriptions , i.e., Zoom costs?	<p>Eligible expenses may include costs related to subscriptions or licenses for telehealth platforms such as Zoom so that Eligible Applicants can connect to the identified priority population at an Eligible Project Location. See answer to question #56.</p> <p>General, ongoing operational costs applicable to day-to-day operations and not directly related to the start-up operating costs at the project location for which funding is being sought are considered excluded expenses. If awarded, eligible expenses would be reimbursed for costs incurred on or after the start date of the contract and for the duration of the contract period. The anticipated contract term is March 1, 2022 – February 28, 2023.</p>
17	Eligible Expenses	If our maintenance staff were to do any of the construction that may be required to develop a private room/site for telehealth services, would those be reimbursable, or would we be able to use them as in-kind funding?	No, staff salaries of the Eligible Applicant are not Eligible Expenses. In-kind funding is not a requirement of the SOI, but is not precluded.
18	Eligible Expenses	Are partitions an eligible project expense if they are purchased with the intent to create a kiosk in an existing program space?	Yes, partitions are eligible expenses if they are to be used at an Eligible Project Location.
19	Eligible Expenses	<p>We would like to request funding for a project that has two parts:</p> <p>1) Purchase of computers with internet connectivity for the doctors to use in our Mental Health Clinic so that they can provide telehealth services to patients who have their own connectivity at home.</p> <p>2) Purchase of devices that connect to the internet to be used by patients in their homes to receive telehealth services from our Mental Health Clinic. Are both of these parts eligible under this solicitation?</p>	<p>1) The intent of the funding is to expand access to telehealth at Eligible Project Locations other than the location of the Eligible Applicant’s professional office or clinic. If, however, expanding access to telehealth at an Eligible Project Location necessitates the purchase of equipment or software for use at the clinic site to enable connection to an Eligible Project Location, those purchases would be allowable expenses.</p> <p>2) Yes, devices that connect to the internet are Eligible Expenses; patient’s homes are Eligible Project Locations.</p>
20	Eligible Expenses	One of the eligible project locations listed on page 6 is ‘a patient/client’s private residence.’ Is the intent to purchase telehealth equipment for a client to use at home alone? If so, is there an expectation to retrieve the purchased equipment at the conclusion of the funding period or does the equipment become the property of the client?	The equipment is owned by the Eligible Applicant. It is expected that the applicant will track devices. If the original client is no longer using the equipment, the equipment should be provided to another client. See answer to question #19.
21	Eligible Expenses	Can funds be used for connectivity, either in client homes, or through Wi-Fi hotspots or in an office?	Yes, see answer to question #19 and #20.
22	Eligible Expenses	In addition to providing traditional telehealth services with capital equipment (i.e., behavioral health sessions), would it be permissible to purchase equipment for our peer health educators to conduct health education and outreach sessions?	Yes, see answer to question #19, 1).
23	Eligible Expenses	Would devices for staff be an appropriate use of funds, if the devices allowed staff the capability to connect with clients via telehealth?	Yes, see answer to question #19, 1).

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24	Eligible Expenses	Is it possible to use the funding for furniture for the space used to provide telehealth?	Yes, as long as it is directly related to the delivery of telehealth services at an Eligible Project Location.
25	Eligible Expenses	<p>I am reaching out to inquire whether this program can be used in conjunction with a program that we are initiating at our Long Island, FQHC health centers. We are a recipient of Round One funding from the FCC. We have purchased a large number of remote connected devices to expand telehealth access among our low-income, minority, older, and other under-resourced communities' patients whose connectivity gaps and disparate access to health care have been exacerbated by the COVID-19 pandemic. Many of the devices are specifically from health because our EMR, eCW currently has the capacity to integrate directly with this platform.</p> <p>We are planning to now partner further with iHealth to take advantage of their Unified Care Program which will make the oversight of remote patient care more doable and manageable. We have quickly learned that the success of telehealth expansion is dependent not only on the acquisition of appropriate devices, but also the crucial remote device setup, education, monitoring, appropriate alerting of critical data, as well as personalized patient care and assistance, all things that the Unified Care Program can provide.</p> <p>My question to you is whether your Telehealth Capital Program (SOI #18828) award might be used to help fund the iHealth Unified Care Program that we plan to engage with?</p>	Per page 7 of the SOI, eligible non-capital start-up operating expenses are limited to those directly related to capital purchases for which funding is being sought under this grant, and not for non-capital expenses related to purchases made from other funding sources.
26	Eligible Expenses	Can this funding be used for telehealth equipment and 'Zoom' licenses at our local county jail, who will soon be mandated to provide all forms of MAT and related addiction counseling services?	Telehealth equipment and 'Zoom' licenses are Eligible Expenses. A local county jail is an Eligible Project Location. See answer to question #56.
27	Eligible Project Locations	One of the eligible projects listed on page 3 of the funding announcement is, 'the purchase of telehealth equipment for individual use at an originating site.' Exactly what is meant by 'originating site'?	The originating site is the location where the patient or client is located at the time health care services are delivered by means of telehealth.

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28	Eligible Project Locations	I was reviewing the grant for the telehealth capital project and wanted to clarify the eligibility criteria for location. What are some examples of locations that are not professional locations of the organization?	<p>Page 6 of the SOI, Section III Project Proposal, A. specifies Eligible Project Locations. The proposed project location(s) must be at least one of the following:</p> <ul style="list-style-type: none"> •A patient/client’s private residence; •Multiple patient/client addresses; •A congregate living facility such as a homeless shelter, transitional housing program, or group home; •A communal space near public housing or other residential setting; •A human, health or social service agency such as a local welfare or public services office or program or local health department; •A local community organization such as a community senior center, food pantry or faith-based community organization; •A library; •A fire station; •A pharmacy; •Multiple locations served by a mobile van; •A location other than the clinic or professional office (s) of the applicant where members of a priority population or community live or gather.
29	Eligible Project Locations	Is this something available to free standing OMH accredited outpatient mental health clinic in Brooklyn? Is that applicable to us under, <i>A local community organization such as a community senior center, food pantry or faith-based community organization</i> ?	<p>The SOI makes a distinction between Eligible Applicants and Eligible Project Locations. Page 5 of the SOI, Section II. Who May Apply, specifies who are Eligible Applicants. Page 6 of the SOI, Section III. Project Proposal, A. specifies Eligible Project Locations. On pages 6-7 of the SOI, the example is given of a health care provider (Eligible Applicant) may purchase a telehealth kiosk (Eligible Expense) for use at a public library (Eligible Project Location).</p> <p>A free-standing OMH accredited outpatient mental health clinic may be an Eligible Applicant if they meet the full requirements outlined on page 5 of the SOI, Section II. Who May Apply.</p> <p>Local community organizations such as a community senior center, food pantry or faith-based community organizations are examples of Eligible Project Locations outlined on page 6 of the SOI, Section III. Project Proposal, A. Eligible Project Locations.</p> <p>Eligible Project Locations may not be licensed clinic spaces and must be different from the applicant’s clinic address. Applicants must identify and describe the Eligible Project Location and priority population to be served in the Project Proposal (Attachment 3). Where applicable, a letter of support or written permission is required from the partner organizations for use of the project location, to be uploaded in the Pre-Submissions Upload section of Grants Gateway.</p>
30	Eligible Project Locations	The SOI specifies that “Eligible applicants are limited to Medicaid-enrolled outpatient clinics licensed by.... OPWDD”. Do the Eligible Project Locations need to be licensed clinic spaces? Can Eligible project locations be places where underserved people are living in group living situations?	<p>See answer to question #29.</p> <p>Eligible Project Locations may include places where underserved people are living, including in group living situations.</p>

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31	Eligible Project Locations	Can these funds be used to support a non-certified or unlicensed space, specifically a member and computer technology, in a community location – in a building location which does not have any OMH outpatient licensure or satellite approval?	Yes. See answer to question #29. Eligible Project Locations may include non-certified or unlicensed space in a community location in a building which does not have any OMH outpatient licensure or satellite approval.
32	Eligible Project Locations	Is it possible to request funding to purchase equipment to be used at community-based clinic satellite sites? Our agency operates Article 31 clinic satellites that serve older adults in low-income neighborhoods. Having equipment on site would enable us to offer a mix of telehealth and in-person sessions on those days that a satellite is open.	See answer to question #29. Eligible Project Locations may not include certified or licensed space, including satellite sites. Eligible Project Locations may include non-certified or non-licensed space in community locations. Eligible Project Locations may include residential settings. Letters of support are not required for Eligible Project Locations that are individual patient or client residences. Eligible expenses include purchase of telehealth equipment for use at an Eligible Project Location; per page 6 of the SOI, the clinic site – including satellite sites - is not an Eligible Project Location, however, equipment purchased for clinic staff to provide services to patients/clients at an Eligible Project Location is an Eligible Expense.
33	Eligible Project Locations	Can you provide a clearer definition of “professional office” of the applicant? For example, for applicants that have buildings that are used for a variety of purposes (located in the neighborhood of their clients), could some of the non-designated rooms be used by families for telehealth family therapy with children and mental health providers in residential settings elsewhere?	See answer to question #29. Eligible Project Locations may include non-designated rooms and non-certified or unlicensed space in a community location in a part of a building which does not have any state-licensed or approved space to provide outpatient health services. Eligible Project Locations include residential settings.
34	Eligible Project Locations	Section IIIA includes in the list of eligible locations: “A location other than the clinic or professional office (s) of the applicant where members of a priority population or community live or gather.” Would you please provide additional detail for this description? Would a school be an acceptable location where members of the population gather, that is not a clinic/professional office of the applicant?	Yes, schools are Eligible Project Locations. See answer to question #29. If a designated school-based health center exists at the school, the Eligible Project Location should not be within the existing space designated as the school-based health center.
35	Eligible Project Locations	In reviewing the application, we made note that there is a recommended list of appropriate project locations such as a patient’s private residence, congregate living facility, pharmacy, etc. We have mental health programs in 12 New York City public schools. All of these programs are approved and sanctioned by the Office of Mental Health and by NYC DOE. Would we be correct to assume that a public-school setting would qualify as an eligible project location? A public-school setting is clearly a point of significant access where “members of a priority population or community live or gather.”	See answer to question #29 and #34.

Q#	Category	Question	Answer
36	Eligible Project Locations	We are interested in applying for this- however, we see that you can't apply if you have an OMH clinic and want to expand the services on site. So, we would have to apply for its patients or find a space that is willing to implement this. I just want to make sure we are correct before we move forward.	Correct, Eligible Project Locations should not be licensed clinic spaces and must be different from the applicant's clinic address. See answer to question #29.
37	Eligible Project Locations	Our project would create a private space for telehealth in a rural community that borders Pennsylvania- many PA residents access this community for many of their shopping/health needs as it is closer than any community of size on the PA side. Is this a problem if they were to also access this telehealth facility?	<p>Funded projects should expand access to telehealth among NYS Medicaid eligible persons, as well as low-income, minority, rural, older, and other underserved communities that lack connectivity, audio-visual or remote patient monitoring devices or private spaces necessary to access telehealth.</p> <p>Page 5 of the SOI, Section II. Who May Apply, specifies who are Eligible Applicants. An Eligible Applicant must be a legally existing organization and capable of entering into a binding Master Grant contract with DOH, be one of the types of provider organizations listed, enrolled as a provider in the DOH Medicaid Program and be prequalified, if not exempt, in the NYS Grants Gateway.</p> <p>Page 6 of the SOI, Section III. Project Proposal, A. specifies Eligible Project Locations. Eligible Project Locations should not be licensed clinic spaces and must be different from the applicant's clinic address.</p>
38	Eligible Project Locations	I have a question regarding page 6 of the solicitation: when listing Eligible Project Locations, the solicitation states: "multiple patient/client addresses." Will we be required to list every patient's address? What if we do not currently know exactly who the patients will be?	Applicants are not required to list every patient's address or expected to provide exact locations of patients' residences. The Eligible Project Locations should be identified in Attachment 3 – Project Proposal, as "residential addresses". Individual residential addresses are not required.
39	Eligible Project Locations	If we want to apply to purchase telehealth connectivity equipment for clients, to be distributed to multiple private residences, what should we note as the eligible project location? We want to distribute devices to multiple residences, and we want to protect privacy.	See answer to question #19, #20, and #38.
40	Eligible Project Locations	Can one Eligible Applicant make requests for multiple Eligible Project Locations?	An Eligible Applicant can make a request for multiple Eligible Project Locations as long as they correspond to one project type. Per page 18 of the SOI, requests for more than one type of project, even if total amounts across projects is under \$25,000, are not allowed.

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41	Eligible Project Locations	<p>To expand access to telehealth, the project location will ideally not be the same address of the Eligible Applicant's clinic address. Depending on the proposed project, the project location may not be owned or operated by the Eligible Applicant. Identify the project location setting from one of the following:</p> <p><input type="checkbox"/> A patient/client's private residence; <input type="checkbox"/> Multiple patient/client addresses; <input type="checkbox"/> A congregate living facility such as a homeless shelter, transitional housing program, or group home; <input type="checkbox"/> A communal space near public housing or other residential setting; <input type="checkbox"/> A human, health or social service agency such as a local welfare or public service office or program or local health department; <input type="checkbox"/> A local community organization such as a community center, senior center, food pantry or faith-based community organization; <input type="checkbox"/> A library; <input type="checkbox"/> A fire station; <input type="checkbox"/> A pharmacy; <input type="checkbox"/> Multiple locations served by a mobile van- would this be an organization van that the applicant would own and operate? ; or <input type="checkbox"/> A location other than the clinic or professional office(s) of the Eligible Applicant where members of the priority population or community.</p>	<p>Multiple locations served by a mobile van is an Eligible Project Location. The Eligible Project location should be identified in Attachment 3 – Project Proposal as, "Multiple locations served by a mobile van". It is encouraged that the applicant identify one or more addresses to be served by a mobile van, if possible, in Attachment 3 – Project Proposal, at the time of application. However, the identification of specific addresses served by a mobile van is not required. The purchase, rent/lease or subcontract of the mobile van is an Eligible Expense that funds from this SOI could be used by an Eligible Applicant</p>
42	Eligible Project Locations	Is a Recovery Community Outreach Center owned and operated by the grantee an eligible location?	<p>Yes, if the space is also not the primary address of the Eligible Applicant. In addition, the Project Location in the Recovery Outreach Center cannot be in a space designated as a satellite clinic.</p>

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43	Grants Gateway	I'm unable to locate this on the Intelligrants portal. Is it already posted? Please advise how to obtain additional details.	<p>The Telehealth Capital Program SOI #18828 and related attachments are posted in the New York State Contract Reporter and on the DOH Funding Opportunities page at: https://www.health.ny.gov/funding/soi/18828/</p> <p>Although the Questions and Answers, Telehealth Capital Program SOI #18828 funding opportunity and related Attachments 1-8 are posted in the NYS Contract Reporter, applications must be submitted in Grants Gateway. Applications will be due over a 2-week period and will be date and time stamped in Grants Gateway. Applications that pass specified pass/fail evaluation criteria will be funded on a "first in/first funded" basis. Applicants are encouraged to submit their application as close to the beginning of the NYS Grants Gateway release date, January 4, 2022, due to this first in/first funded basis. Applications must be submitted in Grants Gateway by Tuesday, January 18, 2022 at 4:00 PM.</p> <p>In order to access attachments and apply for the grant opportunity in the Grants Gateway, a user must first be registered and logged into the Grants Gateway as a Grantee, Grantee Contract Signatory, or Grantee System Administrator. Once logged in, the user should click on the "View Available Opportunities" button available on their home screen and search for the Grant Opportunity by name. On the Opportunity Funding Profile page, click on "Apply for Grant Opportunity" to begin the application. If you are having difficulty, we recommend consulting the Grants Management website at: https://grantsmanagement.ny.gov/</p> <p>Grants Gateway Team Email: grantsgateway@its.ny.gov Phone: 518-474-5595 Hours: Monday thru Friday 8am to 4pm (Application Completion, Policy, Prequalification and Registration questions)</p> <p>Agate Technical Support Help Desk Phone: 1-800-820-1890 Hours: Monday thru Friday 8am to 8pm</p>
44	Grants Gateway	Do you have a copy or link to the RFP? I can't find it on Grants Gateway.	See answer to question #43.
45	Grants Gateway	I am not seeing the grant on Grant Gateway, therefore cannot get at the attachments in the pre-submission uploads. When will it be available on-line – we would like to get started before the Jan. 4 date that the application period opens?	See answer to question #43.
46	Grants Gateway	I am emailing you to inquire if the application for the Telehealth Capital Program is available? I saw the release date of January 4 th , but I am not sure if it is available.	See answer to question #43.

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47	MWBE & SDVOB Requirements	Is the MWBE Utilization Plan required to be submitted with the application? If so, it is a long document that seems repetitive. Are we required to do all the forms or only some segments of it?	Please submit all MWBE forms with the application as this is a goal carrying procurement. Page 14 of the SOI states, "By submitting an application, a grantee agrees to complete an MWBE Utilization Plan as directed in Attachment 7 in this SOI. NYSDOH will review the submitted MWBE Utilization Plan. If the plan is not accepted, NYSDOH may issue a notice of deficiency. If a notice of deficiency is issued, Grantee agrees that it shall respond to the notice of deficiency within seven (7) business days of receipt. NYSDOH may disqualify a Grantee as being non-responsive under the following circumstances: a) If a Grantee fails to submit a MWBE Utilization Plan; b) If a Grantee fails to submit a written remedy to a notice of deficiency; c) If a Grantee fails to submit a request for waiver (if applicable); or d) If NYSDOH determines that the Grantee has failed to document good-faith efforts to meet the established NYSDOH MWBE participation goals for the procurement.
48	MWBE & SDVOB Requirements	Are applicants required to identify a New York State Certified minority- and women-owned business enterprise prior to submitting the grant application?	The applicant should commit to MWBE participation goals and complete all relevant forms. It is encouraged that the applicant identify specific firms, if possible, in their utilization plan at the time of application. However, the identification of specific firms is not required to apply to this SOI.
49	Number of Applications	Could you please advise if an applicant can submit more than one application to this SOI? For example, if devices are needed at multiple sites that otherwise meet the program criteria, could multiple requests of \$25,000 be submitted? If yes, is there a maximum cumulative total funding that could be awarded to a single applicant?	Only one application can be submitted per Eligible Applicant. The Eligible Applicant could provide telehealth services at multiple Eligible Locations as part of one project. Per page 18 of the SOI, requests for more than one type of project, even if total amounts across projects is under \$25,000, are not allowed. If an application is submitted for a project that is over \$25,000, the application will automatically fail.
50	Number of Applications	Are you able to tell me before the official Q&A phase whether an organization with multiple licensed facilities under one EIN is able to submit an application for each congregate living facility/site, or only one application because they share an EIN?	Only one application may be submitted from the organization on behalf of licensed facilities that share the same EIN.
51	Number of Clients	Is there a limit on the number of clients that can be supported?	No, there is not a limit on the number of clients that can be supported. Eligible Applicants must upload a completed Attachment 3 – Project Proposal to provide the total number and percentage of the patient/client population that will be served by this project that is or is expected to be Medicaid members, including both Medicaid Managed Care and Medicaid Fee for Services as well as a description of the patient/client population to be served.
52	Number of Projects	Is an agency limited to one project only, and the budget should not exceed \$25,000 even if the need is higher?	Per page 18 of the SOI, requests for more than one type of project, even if total amounts across projects is under \$25,000, are not allowed. Additional funding is available from a private entity, Rockefeller Philanthropy Advisors. By submitting an application for a State award you agree to sharing your name, contact information and award amount with the private entity. If you do not agree, you may affirmatively opt-out by checking the appropriate box on Attachment 4 – Application Cover Sheet. Opting out of sharing your contact information with the private entity does not prohibit your eligibility for state funding for this specific opportunity.

Q#	Category	Question	Answer
53	NYS Department of Health Funding Opportunities	<p>We are interested in applying for two different funding opportunities currently available from the NYS Department of Health:</p> <p>1) Statewide Health Care Facility Transformation Program III, RFA # 18406 / Grants Gateway # DOH01-SHCFT3-2021, due January 12, 2022</p> <p>2) Health Care Transformation Group: Telehealth Capital Program, SOI: #18828, Grants Gateway: # DOH01-THCP-2022, portal opens January 4, 2022, and grants are made on a first in / first funded basis.</p> <p>Both of these opportunities are to provide grants for capital projects. We currently have one project that requires capital funding, and we would like to apply to both opportunities for the same project. It is unclear to us if applying simultaneously for two different funding opportunities to fund the same project is acceptable under all applicable laws and regulations. Can you confirm that this would be allowable? (If both grants were awarded, we may have to turn one down, or depending on the award amount, may be able to use both awards to cover the project costs.)</p>	<p>Eligible Applicants may apply to both of the referenced funding opportunities. However, proposed Projects that are substantially the same and were previously funded through a state award cannot be considered for another state funded award.</p> <p>Applicants should note that only expenses determined allowable under a contract budget and incurred on or after the start date of a contract may be vouchered for reimbursement. For the Telehealth Capital Program SOI #18828, eligible expenses for state-funded projects cannot exceed \$25,000, the contract term is limited to one year, and the anticipated contract start date of the Telehealth Capital Program SOI #18828 is March 1, 2022. The anticipated contract start date for the Statewide Health Care Facility Transformation Program III RFA #18406 is 10/2/2022.</p>
54	Other Service Providers	Can a telehealth kiosk at an eligible location be used for services singularly provided by the grantee, or must other service providers be accommodated?	No, other service providers do not have to be accommodated. If awarded, the Eligible Applicant owns and is responsible for the assets purchased with state funding to be used at Eligible Project Locations.
55	Other Service Providers	If a laptop or other device to access telehealth is installed at a community site, is it the expectation that this will be for the sole use of the applicant agency clients, or is the device open to use by any community member in need of telehealth access with any provider, not necessarily the applicant/grant recipient if funded?	No, clients other than those of the Eligible Applicant's do not have to be accommodated. See answer to question #54.

Q#	Category	Question	Answer
56	Privacy and Confidentiality	Can you speak more to how client privacy and confidentiality will be maintained, and what degree of reporting will be required on home-based equipment purchases?	<p>Providers should utilize HIPAA- and 42 CFR-compliant technologies, or other video-conferencing solutions to which the client has agreed. Dedicated, secure transmissions must employ acceptable authentication and identification procedures by both the sender and receiver. Additionally, HIPAA requires that a written “business associate agreement” (BAA), or contract that provides for privacy and security of protected health information (PHI) be in place between the telehealth provider and the supporting telehealth vendor. All existing confidentiality requirements that apply to medical records (including, but not limited to: 45 CFR Part 160 and 164; 42 CFR Part 2; PHL Article 27-F, and MHL Section 33.13) shall apply to services delivered via telehealth, including the actual transmission of service, any recordings made during the telehealth encounter, and any other electronic records. Services provided through telehealth must conform to all other applicable regulations and standards the same as if the service was provided in person. All applicable standards apply to health care services delivered via telehealth, including the creation and maintenance of patient records, of which the patient has the right to access.</p> <p>During the COVID-19 nationwide public health emergency, the Department of Health and Human Services Office for Civil Rights (OCR) has issued a Notification of Enforcement Discretion for telehealth remote communications. OCR will exercise its enforcement discretion and will not impose penalties for non-compliance with the regulatory requirements under HIPAA Rules against covered health care providers in connection with good faith provision of the telehealth emergency.</p> <p>All providers must take steps to reasonably ensure privacy during patient-practitioner interactions. Eligible expenses include capital construction and renovation costs that promote privacy at an Eligible Project Location.</p> <p>For successful awards, proof of purchase will be required for reimbursement. See answer to question #19 and #20.</p>
57	Project Budget	Can the overall project cost more than \$25,000 if the amount over \$25,000 is funded by other than this NYS grant?	<p>Yes, the overall project may cost more than \$25,000 but the amount of state funding requested cannot exceed \$25,000. If an application is submitted for a funding request that is over \$25,000, the application will automatically fail.</p> <p>Additional funding is available from a private entity, Rockefeller Philanthropy Advisors. By applying for a State award you agree to sharing your name, contact information and award amount with the private entity. If you do not agree, you may affirmatively opt-out by checking the appropriate box on Attachment 4 – Application Cover Sheet. Opting out of sharing your contact information with the private entity does not prohibit your eligibility for state funding for this specific opportunity.</p>
58	Purpose of Funding	Is the goal of this funding to increase the number of telehealth visits by OMH providers only?	<p>No, the purpose of the Telehealth Capital Program is to provide grants in support of projects that invest in new community infrastructure to expand telehealth access. Funded projects are expected to expand access to telehealth among Medicaid eligible persons, as well as low-income, minority, rural, older, and other underserved communities that lack connectivity, audio-visual or remote patient monitoring devices or private spaces necessary to access telehealth.</p>

Q#	Category	Question	Answer
59	Technical Assistance - Eligible Project Locations	As noted on III. PROJECT PROPOSAL, A. Eligible Project Locations, page 6, paragraph 2 of the SOI: "If the Eligible Project Location serves a defined priority population from one primary county, then "county" should be selected. If the priority population is from multiple counties, then "region" should be selected. If the priority population is from multiple regions, then "statewide" should be selected." If we propose to serve multiple counties within only two Regional Economic Development Councils, would our project be considered statewide?	Select the answer "Statewide" if the priority population is from multiple regions.